# **BILLBOARD PLC**

# INDIVIDUAL FINANCIAL STATEMENTS

**31 December 2017** 

# INDIVIDUAL STATEMENT OF FINANCIAL POSITION

AS OF 31 DECEMBER 2017

All amounts are in thousands BGN, unless otherwise specified

Intangible assets   1.2		Appendix	31.12.2017	31.12.2016
Property, plant and equipment	ASSETS			
Intangible assets   1.2	Non-current assets			
Investments in subsidiaries	Property, plant and equipment	1.1.	11 200	11 150
Non-current financial assets	Intangible assets	1.2.	334	506
Current assets   20 399   19 8	Investments in subsidiaries	1.3.	3 039	3 039
Current assets   Inventories   1.5.   768   1.1	Non-current financial assets	1.4.	5 826	5 159
Inventories	Total non-current assets		20 399	19 854
Current commercial and other receivables       1.6.       6 795       6 6         Current financial assets       1.7.       1916       18         Cash and cash equivalents       1.8.       361       10         Total current assets       9 840       10 5         TOTAL ASSETS       30 239       30 3         EQUITY       Sale and a second and	Current assets			
Current financial assets         1.7.         1 916         1 8           Cash and cash equivalents         1.8.         361         1 0           Total current assets         9 840         10 5           TOTAL ASSETS         30 239         30 3           EQUITY AND LIABILITIES           EQUITY           Share capital         1.9.1.         15 000         15 0           Revaluation reserve         1.9.2.         1002         1 0           Reserves         1.9.2.         3 68         3 6           Financial result         1.9.3.         1 297         1 0           - Petatined profit/loss         1 037         8           - Profit/loss for the year         260         1           TOTAL EQUITY         20 985         20 7           LIABILITIES           Non-current liabilities         1.10.         5 424         5 4           Deferred tax liabilities         1.10.         5 424         5 4           Deferred tax liabilities         1.11.         504         4           Total non-current liabilities         1.12.         996         6           Current financial liabilities         1.13.         2 134 <td>Inventories</td> <td>1.5.</td> <td>768</td> <td>1 113</td>	Inventories	1.5.	768	1 113
Cash and cash equivalents	Current commercial and other receivables	1.6.	6 795	6 600
TOTAL ASSETS   30 239   30 3	Current financial assets	1.7.	1 916	1 800
### TOTAL ASSETS  ### EQUITY AND LIABILITIES  ### EQUITY    Share capital	Cash and cash equivalents	1.8.	361	1 028
EQUITY AND LIABILITIES	Total current assets		9 840	10 541
EQUITY   Share capital   1.9.1.   15 000   15	TOTAL ASSETS		30 239	30 395
Share capital   1.9.1.   15 000   15	EQUITY AND LIABILITIES			
Revaluation reserve   1.9.2.   1 020   1 0     Reserves   1.9.2.   3 668   3 6     Financial result   1.9.3.   1 297   1 0     - Retained profit/loss   1 037   8     - Profit/loss for the year   260   7     TOTAL EQUITY   20 985   20 7    - LIABILITIES	EQUITY			
Reserves       1.9.2.       3 668       3 6         Financial result       1.9.3.       1 297       1 0         - Retained profit/loss       1 037       8         - Profit/loss for the year       260       1         TOTAL EQUITY       20 985       20 7         LIABILITIES         Non-current liabilities         Non-current financial liabilities       1.10.       5 424       5 4         Deferred tax liabilities       1.11.       504       4         Total non-current liabilities       5 928       5 9         Current liabilities       1.12.       996       6         Current commercial and other liabilities       1.13.       2 134       2 1         Tax liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6	Share capital		15 000	15 000
Prinancial result	Revaluation reserve	1.9.2.	1 020	1 020
Retained profit/loss   1 037   260   260   1			3 668	3 668
Profit/loss for the year   260   20 985   20 7	Financial result	1.9.3.	1 297	1 037
TOTAL EQUITY         20 985         20 7           LIABILITIES           Non-current liabilities           Non-current financial liabilities         1.10.         5 424         5 4           Deferred tax liabilities         1.11.         504         4           Total non-current liabilities           Current liabilities         20 985         20 7           Current liabilities         1.11.         5 424         5 4           Current financial liabilities         5 928         5 9           Current commercial and other liabilities         1.13.         2 134         2 1           Tax liabilities to employees         1.14.         68         7           Liabilities to employees         1.15.         128         1           Total current liabilities         3 326         3 7           TOTAL LIABILITIES         9 254         9 6	- Retained profit/loss			862
LIABILITIES         Non-current liabilities         Non-current financial liabilities       1.10.       5 424       5 4         Deferred tax liabilities       1.11.       504       4         Total non-current liabilities       5 928       5 9         Current liabilities       1.12.       996       6         Current commercial and other liabilities       1.13.       2 134       2 1         Tax liabilities to employees       1.14.       68       7         Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6	- Profit/loss for the year		260	175
Non-current liabilities         Non-current financial liabilities       1.10.       5 424       5 4         Deferred tax liabilities       1.11.       504       4         Total non-current liabilities       5 928       5 9         Current financial liabilities       1.12.       996       6         Current commercial and other liabilities       1.13.       2 134       2 1         Tax liabilities       1.14.       68       7         Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6	TOTAL EQUITY		20 985	20 725
Non-current financial liabilities       1.10.       5 424       5 4         Deferred tax liabilities       1.11.       504       4         Total non-current liabilities       5 928       5 9         Current liabilities       1.12.       996       6         Current commercial and other liabilities       1.13.       2 134       2 1         Tax liabilities       1.14.       68       7         Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6	LIABILITIES			
Deferred tax liabilities  Total non-current liabilities  Current liabilities  Current financial liabilities  Current commercial and other liabilities  Tax liabilities  1.12. 996  Current commercial and other liabilities  1.13. 2 134 2 1  Tax liabilities  1.14. 68 7  Liabilities to employees  Total current liabilities  3 326 3 7  TOTAL LIABILITIES  9 254 9 6				
Total non-current liabilities5 9285 928Current liabilities1.12.9966Current commercial and other liabilities1.13.2 1342 1Tax liabilities1.14.687Liabilities to employees1.15.1281Total current liabilities3 3263 7TOTAL LIABILITIES9 2549 6				5 428
Current liabilities         Current financial liabilities       1.12.       996       6         Current commercial and other liabilities       1.13.       2 134       2 1         Tax liabilities       1.14.       68       7         Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6		1.11.		496
Current financial liabilities       1.12.       996       6         Current commercial and other liabilities       1.13.       2 134       2 1         Tax liabilities       1.14.       68       7         Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6	Total non-current liabilities		5 928	5 924
Current commercial and other liabilities       1.13.       2 134       2 1         Tax liabilities       1.14.       68       7         Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6				
Tax liabilities       1.14.       68       7         Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6				669
Liabilities to employees       1.15.       128       1         Total current liabilities       3 326       3 7         TOTAL LIABILITIES       9 254       9 6				2 110
Total current liabilities 3 326 3 7  TOTAL LIABILITIES 9 254 9 6				777
TOTAL LIABILITIES 9 254 9 6		1.15.		190
	Total current liabilities		3 326	3 746
TOTAL EQUITY AND LIABILITIES 30 239 30 3	TOTAL LIABILITIES		9 254	9 670
	TOTAL EQUITY AND LIABILITIES		30 239	30 395

These individual financial statements were authorized for issue and signed on 27 MARCH 2018 on behalf of BILLBOARD JSC:

Stefan Genchev Kamen Kamenov
Executive Director Complier

The appendices are an integral part of these individual financial statements.

# INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME AS OF 31 DECEMBER 2017

All amounts are in thousands BGN, unless otherwise specified

	Appendix	2017	2016
Net income from sales	2.1.1.	7 859	8 256
Other profits	2.1.2.	(20)	(43)
Financial income	2.1.3.	226	172
Expenses for materials	2.2.1.	(2 920)	(2 636)
Expenses for hired services	2.2.2.	(1 778)	(2 605)
Depreciation expenses	2.2.3.	(1 136)	(1 141)
Expenses for salaries and social security	2.2.4.	$(1\ 178)$	(1 253)
Impairment of assets	2.2.5.	(205)	(12)
Other operating expenses	2.2.6.	(86)	(82)
Financial expenses	2.2.7.	(450)	(506)
Profit / (loss) on sale of non-current assets	2.2.8.	(35)	50
PROFIT / LOSS BEFORE TAX EXPENSES		277	200
Tax expenses	2.2.9.	(17)	(25)
NET PROFIT / LOSS FOR THE YEAR		260	175
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		260	344

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# INDIVIDUAL CASH FLOW STATEMENT

AS OF 31 DECEMBER 2017

All amounts are in thousands BGN, unless otherwise specified

	Appendix	2017	2016
Cash flows from operations			
Proceeds from contractors		8 874	11 102
Payments to contractors		(5 910)	(6 557)
Payments for wages and social security		(1 061)	(1 121)
Taxes paid (excluding corporate taxes)		(1 240)	(792)
Corporate taxes paid		(70)	(18)
Foreign exchange differences		(3)	(3)
Net cash flow from operations		590	2 611
Cash flows from investment activities			
Purchases of non-current assets		(258)	(294)
Proceeds from sale of non-current assets		11	391
Payments on loans granted		(816)	(226)
Proceeds from loans granted		149	151
Interest on loans granted		17	6
Net cash flow (used for) / from investment activities		(845)	28
Cash flows from financial activities			
Proceeds from loans received		682	496
Payments on loans received		(527)	(1 930)
Paid interest and fees on loans received		(359)	(579)
Payments on financial lease		(195)	(153)
Other cash flows used for financial activities		(13)	(15)
Net cash flow used for financial activities		(412)	(2 181)
Net change in cash and cash equivalents		(667)	458
Cash and cash equivalents on 1 JANUARY		1 028	570
Cash and cash equivalents on 31 DECEMBER	1.8.	361	1 028

These individual financial statements were authorized for issue and signed on 27 MARCH 2018 on behalf of BILLBOARD JSC:

Stefan Genchev Kamen Kamenov
Executive Director Complier

The appendices are an integral part of these individual financial statements.

# INDIVIDUAL STATEMENT OF CHANGES IN EQUITY AS OF 31 DECEMBER 2017

All amounts are in thousands BGN, unless otherwise specified

	Share capital	Revaluation reserve	General and other reserves	Accumulated profit / loss	Total equity
Balance as of 31.12.2015	15 000	851	3 668	862	20 381
Changes in equity for 2016	-	169	-	175	344
Profit / loss for the period	-	-	-	175	175
Total comprehensive income for 2016	-	169	-	175	344
Balance as of 31.12.2016	15 000	1 020	3 668	1 037	20 725
Balance as of 1.01.2017	15 000	1 020	3 668	1 037	20 725
Changes in equity for 2017	-	-	-	260	260
Profit / loss for the period	-	-	-	260	260
Total comprehensive income for 2017	-	-	-	260	260
Balance as of 31.12.2017	15 000	1 020	3 668	1 297	20 985

These individual financial statements were authorized for issue and signed on 27 MARCH 2018 on behalf of BILLBOARD JSC:

Stefan Genchev Executive Director

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Kamen Kamenov

Complier

# APPENDICES TO THE INDIVIDUAL FINANCIAL STATEMENTS

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

#### **GENERAL INFORMATION**

#### **Name of Parent Company**

BILLBOARD PLC

#### **Board of Directors**

- Kalin Vasilev Genchev Chairperson;
- Stefan Vasilev Genchev Executive Director;
- Desislav Grozev Tomov Member of the Board of Directors;
- Borislav Hristov Borisov Member of the Board of Directors;
- Zarina Vasileva Gencheva Member of the Board of Directors;

#### Compiler

Kamen Petrov Kamenov

#### **Audit Committee**

- Zlatka Todorova Kapinkova
- Nadya Ruseva Budinova
- Zarina Vasileva Gencheva

# **Country of Company registration**

Republic of Bulgaria

# Registered office and address

City of Sofia, 1, Bulgaria Square, National Palace of Culture, AI 4

# Number of employees as of 31.12.2017

64

# Date of the individual financial statements

31.12.2017

#### Period of the individual financial statements - current period

01.01.2017 - 31.12.2017

# Period of the comparative information - previous period

01.01.2016 - 31.12.2016

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

#### BASIS FOR PREPARATION OF THE INDIVIDUAL FINANCIAL STATEMENTS

These individual financial statements have been prepared in all material respects, in accordance with the International Financial Reporting Standards (IFRS) issued by the International Accounting Standards Board (IASB) and the interpretations on their application issued by the IFRS Interpretations Committee (IFRIC), adopted by the European Union (EU) and applicable in the Republic of Bulgaria.

#### MATERIAL ACCOUNTING POLICIES

# **Changes in Accounting Policies**

The accounting policies adopted are consistent with the ones applied during the previous year.

#### **Current and Non-current Assets**

An asset is classified as current when it meets any of the following criteria:

- The asset is expected to be realized or it is intended to be sold or consumed in the regular operations cycle:
- The asset is held primarily for the purpose of trading;
- The asset is expected to be realized within twelve months after the end of the reporting period; or
- The asset is cash or a cash equivalent (as defined in IAS 7), unless the asset is restricted from being exchanged or used to settle a liability for at least twelve months after the end of the reporting period.

An asset is classified as non-current if it does not meet the criteria to be classified as current.

#### Property, Plant and Equipment

Assets are accounted for as property, plant and equipment when they meet the criteria of IAS 16 for recognition and have an acquisition price equal to or higher than 500 BGN. Assets with an acquisition price that is lower than the one indicated above are reported as running costs for the period of acquisition, in accordance with the accounting policy approved. Any property, plant or equipment is valued at its acquisition price upon acquisition, which is determined in accordance with the requirements of IAS 16.

The Company has agreed to take into account the land using the fair value model. The book value of land in the individual statement of financial position is the fair value at the date of revaluation. Land is not depreciated.

Increase in fair value upon revaluation of land is recognized in another comprehensive income - revaluation reserve, as part of the equity, unless the increase does not compensate previous reductions in the value of the same asset recorded as a loss, in which case the increase is recorded as profit up to the amount of the loss recognized in previous periods. Decrease in fair value due to revaluation of land is recorded as a reduction of another comprehensive income (revaluation reserve) up to the amount of the accumulated positive revaluation reserve, with any excess being recorded as current loss in the comprehensive income individual statement.

Other property, plant and equipment are recorded at acquisition price less accumulated depreciation and impairment losses, if any.

Subsequent expenditure related to particular property, plant or equipment is recorded as an increase to the book value of the asset, if the principle of recognition set out in IAS 16 is observed.

Current service costs of property, plant and equipment are recognized in the profit or loss at the moment when they are incurred.

Book value of particular property, plant or equipment is written-off when the asset is sold, when no other economic benefits are expected from the asset's use, or upon the asset's disposal.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Property, Plant and Equipment (Continued)**

Profit or loss arising upon writing-off of property, plant or equipment is included in the profit or loss when the asset is written-off, unless IAS 17 requires otherwise in case of a sale or a leaseback. Profits or losses arising from writing-off property, plant or equipment are defined as a difference between the net proceeds from the sale, if any, and the book value of the asset.

Property, plant and equipment are depreciated using the straight-line method over the period of the expected useful life.

Residual values and useful lives of assets are reviewed when completing each financial year and, if expectations differ from previous estimates, the changes are accounted for as changes in accounting estimates, in accordance with IAS 8 Accounting Policies, Changes in Accounting Estimates and Errors.

Depreciation starts to be accrued from the moment the property, plant or equipment are available to the Company, at the location and in the condition necessary for their operation, in the manner intended by the management. Depreciation of the assets ceases at the earlier of the two dates:

- The date they are classified as held for sale in accordance with IFRS 5 or
- The date of disposal of the assets.

Depreciation does not cease during periods of downtime or withdrawal from active use.

The average useful life in years for the main Companys of non-current assets is as follows:

Company	Years
Plant and equipment	16
Computer equipment	2
Vehicles	5
Fixtures	7
Other	25

Impairment of Property, Plant and Equipment

In accordance with the requirements of IAS 36, an assessment is made at the end of the reporting period whether there are indications that the value of an asset classified as Property, Plant or Equipment is impaired. In case that such an indication is present, the recoverable amount of the asset is calculated and the impairment loss is determined. In case that it is not possible to determine the recoverable amount of a separate asset, the Company determines the recoverable amount of the cash-generating unit to which the asset belongs.

Recoverable amount is the higher one out of the fair value less the selling costs and the value in use. When assessing the value in use, the estimated future cash flows are discounted up to their present value using a discount rate before tax that reflects current market assessments of the value of money and the risks specific to the asset.

If the recoverable amount of an asset (or cash-flow-generating unit) is less than its book value, the latter is reduced to its recoverable amount. An impairment loss is recognized as an expense immediately, unless the relevant asset is carried at a revalued amount, in which case the impairment loss is regarded as a reduction of the revaluation.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

# **Property, Plant and Equipment (Continued)**

In case of recovery of impairment loss, the book value of the asset (or the cash-generating unit) is increased to the revised estimate of its recoverable amount, but so that the reduced book value does not exceed the book value that would have been determined if no impairment loss for the particular asset (cash-generating unit) had been recognized in previous periods. Recovery of impairment loss is recognized as income immediately, unless the relevant asset is carried at a revalued amount, in which case the reversal of impairment is considered a revaluation increase.

#### **Intangible Assets**

The Company recognizes identifiable non-monetary assets having no physical substance as intangible assets if they meet the definition of an intangible asset and the recognition criteria set out in IAS 38.

The Company recognizes costs incurred for internally generated intangible assets as intangible assets as well.

In order to assess whether an internally generated intangible asset meets the criteria for recognition, the Company classifies the creation of an asset in the scientific research phase or the research and development phase. Expenses for scientific research activities are recognized as an expense in the period when they are incurred. Intangible assets, created as a result of internal research and development, are recognized only if the following criteria are present:

- Technical feasibility to finish the intangible asset so that it is available for use or sale;
- The Company intends to finish the intangible asset and use it or sell it;
- The Company is able to use or sell the intangible asset;
- The intangible asset will generate possible future economic benefits;
- Availability of adequate technical, financial and other resources to complete the research and development activities and to use or sell the intangible asset;
- Expenses related to the intangible asset during its development can be determined reliably.

Initially, intangible assets are carried at acquisition price.

The acquisition price of a separately acquired intangible asset is determined in accordance with IAS 38 and includes:

- The purchase price, import duties and non-refundable taxes on the purchase, commercial discounts and rebates are deducted; and
- Any costs related to the asset's preparation for its intended use.

The acquisition price of an intangible asset acquired in exchange for a non-monetary asset is measured at fair value unless:

- The exchange transaction lacks commercial substance; or
- The fair value of neither the asset obtained nor the asset given up can be measured reliably.

The acquired asset is measured in this manner, even if the Company cannot immediately write-off the asset given up. If the acquired asset is not measured at fair value, its acquisition price is measured using the book value of the given asset.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Intangible Assets (Continued)**

The acquisition price of an internally generated intangible asset in accordance with IAS 38 is its cost price, including the amount of expenditure incurred from the date when the intangible asset first meets the recognition criteria.

Intangible assets after acquisition are accounted for at acquisition price less accumulated depreciation and accumulated impairment losses.

The Company assesses whether the useful life of an intangible asset is finite or indefinite and if it is finite, it evaluates the duration or the number of production units or similar units constituting, that useful life.

Intangible asset is regarded as having an indefinite useful life when, based on an analysis of the relevant factors, there is no foreseeable limit to the period over which the asset is expected to generate net cash inflows for the Company.

Intangible assets with finite useful lives are depreciated and intangible assets with indefinite useful lives are not depreciated.

Intangible assets subject to depreciation are depreciated using the straight-line method over the period of the estimated useful life.

Depreciation begins to accrue when the asset is available for use, i.e. when it is in the location and in the condition necessary for its capability to operate in the manner intended by the management.

Accrual of depreciation ends on the earlier of the following dates:

- The date when the asset is classified as held for sale (or included in a disposal Company that is held for sale), in accordance with IFRS 5; and
- The date on which the asset is written-off.

The useful life in years for the main Companys of amortizable intangible assets is as follows:

Company	Years
Software	7 - 12
Other	12

# Impairment of Intangible Assets

In accordance with the requirements of IAS 36, an assessment is made at the end of each reporting period whether there are indications that the value of non-current intangible assets is impaired. If any such an indication exists, the recoverable amount of the assets is calculated and the impairment loss is determined.

Intangible assets with indefinite useful lives and intangible assets not available for use are tested for impairment annually and also when an indication of impairment of the asset exists.

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Financial Assets**

Financial asset is any asset that is:

- Cash;
- Equity instrument of another entity;
- Contractual right:
  - to receive cash or another financial asset from another entity; or
  - to exchange financial assets or financial liabilities with another entity under terms and conditions that are potentially favorable to the Company;
- Contract that will or may be settled using own equity instruments of the issuer, and is
  - a non-derivative for which the Company is or may be obliged to receive a variable number of equity instruments of the Company; or
  - a derivative that will or may be settled by exchanging a fixed amount of cash or another financial asset for a fixed number of own equity instruments of the Company. For this purpose, the equity instruments of the Company do not include puttable financial instruments classified as equity instruments that impose the obligation on the Company to provide to another party a pro rata share of the net assets of the Company only in case of liquidation, or instruments that are contracts for future receipt or provision of equity instruments of the Company.

Financial assets are classified under the following categories, in accordance with the requirements of IAS 39:

- Financial assets measured at fair value in profit or loss:
  - a financial asset held for trading;
  - one that at initial recognition by the Company is determined to be recorded in profit or loss at fair value
- Investments held until maturity;
- Loans and receivables;
- Financial assets available for sale

The Company recognizes a financial asset or financial liability in the individual statement of financial position when, and only when, the Company becomes a party under the contractual provisions of the instrument.

Upon initial recognition, financial assets are measured at fair value, plus, in case of financial assets not carried at fair value through profit or loss, transaction costs that are directly attributable to the acquisition or issue of the financial asset

After their initial recognition, the Company measures financial assets as follows:

- At fair value:
  - financial assets measured at fair value in the profit or loss;
  - financial assets available for sale.

With the exception of investments in equity instruments that do not have a quoted market price on an active market and whose fair value cannot be reliably measured, as well as derivatives that are linked to unquoted equity instruments or must be settled by the transfer of such unquoted equity instruments, which are measured at acquisition price.

- At depreciated value using the effective interest rate method:
  - loans and receivables;
  - investments held until maturity

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Financial Assets (Continued)**

Profits and Losses on Financial Assets

- Profits and losses arising from changes in fair value of financial assets are recognized as follows:
  - profit or loss on a financial asset or financial liability classified as measured at fair value through profit or loss is recognized in the individual statement of comprehensive income.
  - profit or loss on financial assets available for sale is recognized in another comprehensive income, with the exception of impairment losses and profits or losses on exchange rates until the financial asset is written-off. At this time the cumulative profit or loss previously recognized in another comprehensive income is reclassified from equity to profit or loss as a reclassification adjustment.
- The interest rate, which is calculated using the method of effective interest rate, is recognized in the individual statement of comprehensive income.
- Dividends on equity instruments available for sale are recognized in the individual statement of comprehensive income when the right of the Company to receive the payment is established.
- For financial assets that are carried at depreciated value, profit or loss on the asset is recognized in the individual statement of comprehensive income when the financial asset or financial liability is written-off or impaired, and through the amortization process.

The Company writes-off a financial asset when:

- The contractual rights over cash flows from the financial asset have expired; or
- It transfers the financial asset when the contractual rights to receive cash flows from the financial asset are transferred or the contractual rights to receive cash flows from the asset are retained, but a contractual obligation is undertaken to pay the cash flows to one or more recipients in an agreement and the transfer meets the requirements to be written-off (derecognized), in accordance with IAS 39.

Terms and conditions for writing-off (derecognizing) a financial asset:

When the Company transfers the financial asset, it assesses the extent to which it will retain the risks and rewards of ownership of the financial asset:

- If the Company transfers to a substantial degree all the risks and rewards of ownership of the financial asset, the Company writes-off (derecognizes) the financial asset and recognizes separately as assets or liabilities any rights and obligations created or retained upon the transfer;
- If the Company retains to a substantial degree all the risks and rewards of ownership of the financial asset, the Company continues to recognize the financial asset;
- If the Company neither transfers nor retains to a substantial degree all the risks and rewards of ownership of the financial asset, the Company determines whether it has retained control of the financial asset. In this case, if:
  - the Company has not retained control, it writes-off (derecognizes) the financial asset and recognizes separately as assets or liabilities any rights and obligations created by the transfer.
  - the Company has retained control, it continues to recognize the financial asset to the extent of its continuing involvement in the financial asset.

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# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Financial Assets (Continued)**

Upon derecognition of the financial asset the difference between:

- a) Its carrying value; and
- b) The amount of the consideration received (including any new asset obtained minus any new liability assumed) and any cumulative profit or loss that have been recognized directly in equity is recognized in the individual statement of comprehensive income.

Impairment and Uncollectability of Financial Assets

At the end of each reporting period, the Company assesses whether there is objective evidence for a financial asset or a Company of financial assets to be impaired.

Financial asset or a Company of financial assets is considered to be impaired and impairment losses are incurred when there is an objective evidence of impairment arising from one or more events that have occurred after the initial recognition of the asset ("loss" event) and when that loss event (or events) has an impact on the estimated future cash flows from the financial asset or Company of financial assets that can be measured reliably. It may not be possible to identify a single, individual event that has caused the impairment. Rather, the impairment may be caused by the combined effect of several events.

Losses expected as a result of future events, regardless of their likeliness, are not recognized.

• Impairment of financial assets carried at depreciated value

If there is objective evidence that an impairment loss has arisen from loans and receivables or from investments held until maturity, measured at depreciated value, the amount of the loss is measured as the difference between the asset's book value and the present value of estimated future cash flows (with the exception of future credit losses that have not been incurred) discounted at the original effective interest rate of the financial asset (i.e. the effective interest rate calculated at initial recognition). The book value of the asset is reduced and the amount of the loss is recognized in the individual statement of comprehensive income.

Impairment of financial assets carried at acquisition price

If there is objective evidence that an impairment loss has occurred of a financial asset carried at acquisition price, the amount of the impairment loss is measured as the difference between the book value of the financial asset and the present value of estimated future cash flows discounted at the current market rate of return for a similar financial asset. Losses are recognized in the individual comprehensive income statement. Such impairment losses are not recoverable.

Impairment of financial assets available for sale

When a decline in the fair value of a financial asset available for sale is recognized directly in the equity and there is objective evidence that the asset is impaired, the cumulative loss recognized in another comprehensive income is subtracted from the capital and recognized in the profit or loss, even if the financial asset has not been written-off (derecognized).

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Financial Assets (Continued)**

Impairment and Uncollectability of Financial Assets (Continued)

The amount of the accumulated loss that is reclassified from equity to profit or loss is the difference between the acquisition price (net of any principal repayment and amortization) and current fair value, less any impairment loss from that financial asset previously recognized in the profit or loss.

Impairment losses recognized in the profit or loss, for an investment in an equity instrument classified as available for sale are not reversed through profit or loss.

Impairment losses recognized in the profit or loss for a debt instruments classified as available for sale are reimbursed; the reimbursement is recognized in the profit or loss.

#### **Cash and Cash Equivalents**

Cash includes cash on hand and demand deposits in BGN and foreign currency.

Cash equivalents are short-term, highly liquid investments that are easily exchangeable in a particular amount of cash and carry an insignificant risk of changes in their value.

#### Loans, Commercial and Other Receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, except for:

- Those that the Company intends to sell immediately or in the near future, which will be classified as held for trading and those that the Company defines as measured at fair value through profit or loss upon initial recognition;
- Those that the Company classifies as available for sale upon initial recognition; or
- Those for which the holder may not be able to recover to a substantial degree all of its initial investment, except for the cases where the reason is deterioration in the credit quality, and which are classified as available for sale.

Financial assets acquired from direct provision of goods, services, cash or cash equivalents (trade receivables and loans) are classified as loans and receivables.

Loans and receivables with fixed maturity are carried at their depreciated value.

Loans and receivables without fixed maturity are carried at cost price.

Prepaid expenses related to subsequent reporting periods are accounted for as amounts paid in advance to suppliers and are included in trade receivables.

#### **Recoverable Taxes**

Recoverable taxes include:

- The amounts of recoverable income taxes in respect of the taxable profit/tax loss for the period and amounts paid for the current and previous periods in excess of the amounts due;
- The amounts of tax credit to be reimbursed and offset after the reporting period and amounts paid for the current and previous periods in excess of the amounts due for other taxes.

Current tax assets for the current and previous periods are measured at the amount expected to be reimbursed by the tax authorities, using the applicable tax rates and tax regulations, being in force or expected to enter into force at the end of the reporting period.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Inventories**

Inventories are assets:

- Held for sale in the ordinary course of business activity (goods, production);
- In the process of being produced for such sale (work in progress);
- Inventories that are consumed in the production process or in the provision of services (materials, raw materials).

As of 31 December 2017 and 31 December 2016, the inventories of the Company consist of basic materials.

Inventories are valued at the lower one out of the cost price or the net realizable value.

The cost price of inventories consists of the sum of all costs of purchase, processing and other expenses incurred in bringing them to their existing condition and location.

The costs for purchasing inventories consist of the purchase price, import duties and other non-recoverable taxes, transport costs and others that are directly attributable to the acquisition of the goods, materials and services. Commercial discounts, rebates and other similar components are deducted when determining the purchase value.

Processing costs include direct costs and systematically charged fixed and variable production overheads that are incurred when transforming materials into finished goods.

Other costs are included in the cost price of inventories only to the extent where they are incurred in regard with bringing the inventories to their present location and condition.

In limited circumstances, borrowing costs, which are defined under IAS 23 Borrowing Costs, are included in the cost of inventories.

Expenses that are not included in the cost price of production and are recognized as expenses in the period when they have arisen are as follows:

- Quantities of materials, labor and other production costs outside the normal range;
- Storage expenses;
- Administrative expenses;
- Sales expenses.

Consumption of inventories is valued at weighted average cost.

The cost price of inventories may not be recoverable in the event that they are damaged or are fully or partially obsolete, or if there is a decline in their selling price. Also, the cost price of inventories may not be recoverable if the estimated costs for completion or the estimated costs that are to be incurred in order to make the sale have increased. Inventories are decreased to the net realizable value on an item by item basis. However, in some circumstances it may be appropriate to Company similar or related items.

A new estimate of the net realizable value is made for each subsequent period. When the circumstances that led to reduction of the inventories below their cost price are no longer present or when there is clear evidence of an increase in the net realizable value due to a change in the economic circumstances, the amount of impairment is restored so that the new book value is the lower one out of the cost price and the revised net realizable value. The recovery is limited to the amount of the initial impairment.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Inventories (Continued)**

Upon selling inventories, the book value of those inventories is recognized as an expense in the period when the respective revenue is recognized. The amount of any writing-off of inventories to their net realizable value as well as any loss from inventories is recognized as an expense in the period of the impairment or in the period when losses have occurred.

The amount of any possible reversal of the value of impairment on inventories, arising from an increase in net realizable value, is recognized as a reduction of the amount of recognized expenses for inventories during the period in which the reversal has occurred.

#### **Equity**

Company's equity consists of share capital, reserves and retained earnings.

The share capital is the registered capital – presented at nominal value, pursuant to a court decision for registration.

Upon issuing or acquiring its own equity instruments, the Company makes various expenses. These expenses typically include registration and other regulatory fees, amounts paid to legal, accounting and other professional advisers and the like. In case of a capital transaction, the transaction costs are accounted for as a reduction in equity (net from any related income tax relief) to the extent where they are additional costs directly attributable to a capital transaction, which would otherwise have been avoided. The costs of a capital transaction that is abandoned are recognized as an expense.

#### Reserves include:

- Reserve from subsequent valuations (revaluation reserve) formed by applying the fair value model to account of land;
- General reserves formed by distribution of profit in accordance with the Commercial Act of the Republic of Bulgaria and the Articles of Incorporation of the Company;
- Other reserves formed by decision of the owners of capital.

# Retained earnings include:

- Earnings from previous periods retained by the end of the reporting period;
- Accumulated loss from previous periods uncovered by the end of the reporting period;
- Profit/Loss for the period.

# **Current and Non-current Liabilities**

A liability is classified as a current one when it meets any of the following criteria:

- The Company expects to settle the liability within its normal operating cycle;
- The Company holds the liability primarily for the purpose of trading;
- The liability is to be settled within twelve months after the end of the reporting period; or
- The Company does not have the unconditional right to defer settlement of the liability for at least twelve months after the end of the reporting period.

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

# **Current and Non-current Liabilities (Continued)**

A liability is classified as a non-current one if it does not meet the criteria to be classified as a current. A liability is classified as a current one when it should be settled within twelve months as of the end of the reporting period, even if:

- The initial term was for a period longer than twelve months; and
- After the end of the reporting period and before the individual financial statements have been approved for publication, an agreement is concluded to refinance or to reschedule payments on a long-term basis.

#### **Financial Liabilities**

Financial liability is any liability that is:

- Contractual obligation:
  - to provide cash or another financial asset to another entity; or
  - to exchange financial assets or financial liabilities with another entity under terms and conditions that are potentially unfavorable to the Company; or
- Contract that will or may be settled in equity instruments of the Company and is
  - a non-derivative, for which the Company is or may be obliged to provide a variable number of equity instruments; or
  - a derivative that will or may be settled by exchanging a fixed amount of cash or another financial asset for a fixed number of equity instruments of the Company. For this purpose, the equity instruments of the Company do not include puttable financial instruments classified as equity instruments that impose the obligation for the Company to provide to another party a pro rata share of the net assets of the Company only in case of liquidation, or instruments that are contracts for future receipt or provision of equity instruments of the Company.

Financial liabilities are classified under the following categories, in accordance with the requirements of IAS 39:

- Financial liabilities measured at fair value in profit or loss:
  - classified as held for trading;
  - at their initial recognition they are determined by the Company to be recorded in profit or loss at fair value
- Financial liabilities measured at depreciated value.

Financial liabilities are recognized in the individual statement of financial position when the Company becomes a party under the contractual terms and conditions of the instrument.

Upon the initial recognition, financial liabilities are carried at fair value, plus, in the case of financial liabilities that are not carried at fair value in profit or loss, the transaction costs that are directly attributable to the acquisition or issue of the financial liability.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

# **Financial Liabilities (Continued)**

Subsequent Evaluation of Financial Liabilities

- The following financial liabilities are recognized at fair value:
  - financial liabilities measured at fair value in profit or loss; with the exception of the liabilities derivatives that are linked to an unquoted equity instrument and must be settled by delivery of an unquoted equity instrument whose fair value cannot be reliably measured, which are measured at acquisition price;
- At depreciated value using the effective interest rate method all other financial liabilities

Recognition of Profits and Losses from Financial Liabilities

- Profits and losses from financial liabilities classified as measured at fair value in profit or loss are recognized in the individual statement of comprehensive income:
- Profit or loss from financial liabilities that are measured at depreciated value is recognized in the individual statement of comprehensive income when the financial liability is written-off (derecognized) and through the amortization process.

The Company writes-off a financial liability (or a part of a financial liability) when it is paid off - i.e. when the obligation specified in the contract is discharged, canceled or its deadline has expired.

Upon writing-off (de-recognition) of a financial liability, the difference between the book value of a financial liability (or a part of a financial liability), which is terminated or transferred to a third party and the consideration paid, including transferred and assumed non-monetary assets and liabilities, is recognized in the individual statement of comprehensive income.

# **Commercial and Other Liabilities and Loans**

Loans, trade and other payables are financial liabilities arising from direct receipt of goods, services, cash and cash equivalents from suppliers and creditors.

After their initial recognition, loans and commercial obligations that have no fixed maturity are reported at their estimated value upon acquisition.

Loans and obligations with fixed maturity are reported at their depreciated value.

#### Tax Liabilities

Current tax liabilities of the Company include:

- Current income tax for the current and previous periods is recognized as a liability to the extent, where it is not paid;
- Current tax liabilities under other tax regulations.

Current tax liabilities for the current and previous periods are measured at the amount expected to be paid to the tax authorities, applying the tax rates and tax laws in force at the end of the reporting period.

APPENDICES TO THE INDIVIDUAL FINANCIAL STATEMENTS AS OF 31 December 2017 All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

# **Grants Provided by the State**

Grants provided by the state, according to IAS 20 are assistance from the state (government, government agencies and other bodies, which can be local, national or international) in the form of transfers of resources to the Company in return for past or future compliance with certain conditions related to the operations of the Company. They exclude forms of government assistance which cannot reasonably be quantified and transactions with the state, which cannot be distinguished from the normal commercial transactions of the Company.

Grants related to assets are grants provided by the state, whose major condition is that the entity qualified to obtain them should purchase, create or otherwise acquire non-current assets.

Grants related to income are grants provided by the state, other than those related to assets.

Grants provided by the state are presented as deferred income, which is recognized as income on a systematic and rational basis over the period of useful life of the asset. Grants provided by the state related to income are presented as deferred income, which is recognized as income at the time when the expenses, as coverage of which they have been provided, are recognized.

#### Payables to Employees and Provisions for Long-term Employee Benefits

Payables to employees include liabilities of the Company in relation to past work carried out by the staff employed and the relevant social security contributions required by law. In accordance with the requirements of IAS 19, the short-term employee benefits accrued that originate from annual leave unused by staff and the social security contributions on those benefits based on current rates are to be included.

Pursuant to the requirements of the Labor Code, at termination of employment of an employee who has reached retirement age, enterprises in the country are obliged to pay a lump sum for compensation between 2 and 6 salaries, depending on his length of service in the enterprise. The Company has estimated the possible amount of the liability for this benefit, but because of its insignificant size and the low average age of the staff, it has not accrued any provision in these individual financial statements.

#### **Provisions**

Provisions are liabilities of uncertain timing and amount. Provisions are recognized in connection with constructive and legal obligations arising from past events, in accordance with the requirements of IAS 37.

Legal obligation is an obligation resulting from:

- A contract (according to its explicit clauses and by default);
- Legislation; or
- Another effect of the law.

# APPENDICES TO THE INDIVIDUAL FINANCIAL STATEMENTS AS OF 31 December 2017 All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

# **Provisions (Continued)**

Constructive obligation is an obligation that is derived from the actions of the Company when:

- Based on an established trend of a previous practice, published policies or a sufficiently specific current statement, the Company has demonstrated to other parties that it is ready to accept certain responsibilities; and
- As a result, the Company creates certain expectation to the other parties that it will fulfill these responsibilities.

#### Provision is recognized when:

- The Company has a present obligation (legal or constructive) as a result of past events;
- It is likely for an outflow of resources embodying economic benefits to be necessary to settle the obligation; and
- The amount of the obligation may be estimated reliably.

If these conditions are not met, the provision is not recognized.

Provisions are recognized at the best estimate of the Company's management at the end of the reporting period for the expenditure required to settle the present obligation. Recognized amounts of provisions are reviewed at each end of a reporting period and are recalculated in order to reflect the current best estimate.

#### **Deferred Tax Assets and Liabilities**

Deferred tax assets and liabilities are recognized for temporary differences between the tax bases of assets and liabilities and their book value at the end of the reporting period.

Deferred tax liability is recognized for all outstanding amounts of taxes due in future periods related to taxable temporary differences.

Deferred tax asset is recognized for amounts of taxes recoverable in future periods that are related to deductible temporary differences, the carry forward of unused tax losses and tax credits to the extent that it is probable for taxable profits to be present, against which they can be used. At the end of each reporting period, the Company reassesses unrecognized deferred tax assets. The Company recognizes previously unrecognized deferred tax assets to the extent that it has become probable for the future taxable profit to allow the recovery of a deferred tax asset.

The book value of deferred tax assets is reviewed at the end of each reporting period. The Company reduces the book value of deferred tax assets to the extent to which it is no longer likely to realize sufficient taxable profit that allows utilization of the benefit of a part or the entire deferred tax asset. Any such reduction will be reversed to the extent that it has become probable to realize sufficient taxable profit.

Deferred tax assets and liabilities are measured with tax rates that are expected to apply in the period when the asset is realized or the liability is settled / repaid, based on the tax rates (and tax regulations) in force or expected to enter into force at the end of the reporting period.

Deferred taxes are recognized as income or expense and are included in the profit or loss for the period, except to the extent where the tax arises from a transaction or an event that is recognized in the same or a different period directly in equity.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### Profit or Loss for the Period

The Company recognizes all components of income and expense for the period in profit or loss, unless a particular IFRS requires or permits otherwise.

Some IFRSs specify circumstances under which the Company recognizes particular items outside the profit or loss for the current period. Other IFRSs require or permit components of another comprehensive income meeting the definition of the Framework for income and expenses to be excluded from the profit or loss. As of 31 December 2016, there are no such components.

# **Expenses**

The Company carries out current reporting of operating expenses by economic elements. Expenses are recognized when arises a decrease in future economic benefits that are related to a reduction of an asset or an increase of a liability which can be measured reliably. Recognition of expenses (costs) for the current period is carried out when their corresponding revenues are accrued.

When economic benefits are expected to arise during several accounting periods and the relationship between expenses and revenues can be defined only vaguely or indirectly, the costs are recognized based on procedures for systematic and rational distribution.

An expense is recognized immediately in the comprehensive income individual statement when the expense does not create future economic benefits or when, and to the extent that the future economic benefit does not meet the requirements or no longer meets the requirements for recognition of an asset in the individual statement of financial position.

Expenses are accounted for in accordance with the accrual accounting principle. They are valued at fair value of amounts paid or amounts that are yet to be paid.

#### Revenues

Revenue is the gross inflow of economic benefits during the period arising in the ordinary course of business of the Company, when these inflows result in an equity increase, other than increases related to contributions from equity participants.

The Company carries out current accounting of revenues from ordinary activities by type of activity.

Revenues are measured at fair value of the payment or remuneration received or that is yet to be received.

Revenues recognition is carried out in accordance with the accounting policies adopted for the following types of income:

- Revenue from the sale of goods and products is recognized when all of the following conditions have been fulfilled:
  - the Company has transferred the significant risks and rewards resulting from ownership of the goods and products to the buyer;
  - the Company has not retained any continuing involvement in the management of the goods or production, to the extent usually associated with ownership, nor any effective control over the goods or production sold;
  - the amount of revenue may be measured reliably;
  - it is probable for the economic benefits associated with the transaction to be received by the Company; and
  - the expenses incurred or the ones to be incurred in respect of the transaction may be measured reliably.

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Revenues (Continued)**

- Revenue from the sale of services is recognized when the outcome of a transaction may be estimated reliably. The revenue associated with the transaction is recognized depending on the phase of completion of the transaction at the end of the reporting period. The outcome of a transaction may be estimated reliably when all of the following conditions are met:
  - the amount of the revenue may be measured reliably;
  - the Company is likely to generate future economic benefits associated with the transaction;
  - the phase of completion of the transaction at the end of the reporting period may be measured reliably; and
  - the expenses incurred with respect to the transaction as well as the costs to complete the transaction may be measured reliably.

Interim payments and advances received from customers usually do not reflect the services performed.

The phase of completion of a transaction may be determined by various methods. Depending on the nature of the transaction, the methods may include:

- Review of the work performed;
- Services performed to date as a percentage of the total volume of services to be performed; or
- The portion that the costs incurred to date consist out of the total envisaged expenses for the transaction. Only costs that reflect services performed to date are included in the costs incurred to date. Only costs that reflect the services performed or the services to be performed are included in the estimated total volume of expenses for the transaction.

Income from interest, royalties and dividends are recognized when:

- It is possible for the Company to have future economic benefits associated with the transaction; and
- The amount of revenues may be measured reliably.

Income from interest, royalties and dividends are recognized as follows:

- The interest is recognized in accordance with the effective interest rate method under IAS 39:
- Royalties are recognized based on the accounting principle of accrual, in accordance with the contents of the respective agreement;
- Dividends are recognized when the right of the shareholder to receive payment is established;

Unpaid interest accrued before the acquisition of an interest-bearing investment - subsequent receipt of interest is distributed between the pre-acquisition period and the post-acquisition period. Only the portion after the acquisition is recognized as revenue.

Dividends on capital securities announced for profits before acquisition are recognized in the profit or loss upon establishing the right to receive dividends, regardless whether dividends relate to profits realized before or after the acquisition.

Royalties are accrued in accordance with the terms and conditions of the relevant agreement and are usually recognized on that basis, unless with regard to the provisions of the agreement it is more appropriate to recognize the revenue on another systematic and rational basis.

Revenue is recognized only when the Company is likely to receive economic benefits associated with the transaction.

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

# **Revenues (Continued)**

When a uncertainty arises about the collectability of an amount already included in the revenue, the uncollectable amount or the amount in respect of which reimbursement has ceased to be probable is recognized as an expense rather than as an adjustment to the amount of revenue originally recognized.

Rental income is recognized on a time basis for the duration of the contract.

#### **Financial Risks**

Credit Risk

The risk that a party under financial instruments – assets of the Company will fail to pay its obligation and will cause a financial loss to the Company.

Liquidity Risk

Liquidity risk arises from the mismatch in terms of time of contractual maturity of monetary assets and liabilities and the possibility that debtors may not be able to settle obligations to the Company within the standard terms.

Market Risk

The risk that the fair value or the future cash flows of the financial instrument will fluctuate because of changes in market prices. Market risk consists of three types of risk:

- *Currency risk* the risk that the fair value or the future cash flows of the financial instrument will fluctuate due to changes in the exchange rates.
- Interest rate risk the risk that the fair value or the future cash flows of a financial instrument will fluctuate because of changes in the market interest rates.
- Other price risk the risk that the fair value or the future cash flows of the financial instrument will fluctuate because of changes in the market prices (other than those arising from the interest rate risk or currency risk), regardless whether those changes are caused by factors specific to the separate financial instrument or its issuer, or by factors affecting all similar financial instruments traded on the market.

The policy of the Company on the overall risk management is focused and seeks to minimize potential adverse effects on the financial result.

# **Effects of Changes in Foreign Exchange Rates**

The functional currency of the Company is the Bulgarian lev (BGN). The currency of presentation of the individual financial statements is BGN.

These financial statements are presented in thousands of BGN (thou. BGN).

Foreign currency is any currency other than the functional currency of the Company.

Transactions in foreign currency are initially recorded in the functional currency as to the amount of foreign currency is applied the exchange rate of the Bulgarian National Bank (BNB) for the respective currency as at the date of the transaction.

Exchange differences arising upon the settlement of monetary positions or recalculation of monetary positions of the Company at rates different from those at which they were recalculated on initial recognition during the period or in previous financial statements are recognized as profit or loss during the period when they have occurred, with some exceptions in accordance with IAS 21 of exchange rate differences arising for a particular monetary position that in its essence forms a part of a net investment of the reporting entity in a foreign operation.

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#### MATERIAL ACCOUNTING POLICIES (CONTINUED)

# **Effects of Changes in Foreign Exchange Rates (Continued)**

When a monetary position arises as a result of a foreign currency transaction and there is a change in the exchange rate between the transaction date and the date of settlement, an exchange difference appears. When the transaction is settled within the same accounting period during which it has occurred, the entire exchange difference is recognized in that period. But when the transaction is settled in a subsequent accounting period, the exchange difference recognized in each interim period up to the date of settlement is determined by the change in the exchange rates during each period.

When a profit or loss from a non-monetary position is recognized directly in equity, every exchange component of that profit or loss is recognized in another comprehensive income. When a profit or loss from a non-monetary position is recognized in the profit or loss, every exchange component of that profit or loss is recognized as profit or loss.

When certain IFRSs require some profits and losses from assets to be recognized directly in equity and when such an asset is measured in a foreign currency, IAS 21 requires the revalued amount to be recalculated using the exchange rate at the date when the value is determined, as a result of which an exchange difference occurs, which is also recognized in another comprehensive income.

The Company reassesses its positions in foreign currency at the end of the reporting period, as well as on a continuous basis throughout the reporting period.

Positions in foreign currencies as of 31 December 2017 and 31 December 2016 were evaluated in the present individual financial statements using the final exchange rate of the Bulgarian National Bank.

# **Accounting Assumptions and Accounting Estimates**

As a result of the uncertainties inherent in business activities, many entries in the individual financial statements are not liable to a precise measurement and can only be estimated. Estimates are evaluated based on the latest available reliable information.

Using reasonable estimates is an essential element in the preparation of financial statements and does not undermine their reliability. Implementation of the International Financial Reporting Standards requires the management to apply certain accounting assumptions and accounting estimates in the preparation of financial statements and when determining the value of certain assets, liabilities, income and expenses. All of those are made based on the best estimate, which is made by the management at the end of the reporting period. Actual results could differ from those presented in the individual financial statements.

An estimate is a subject to a revision if changes occur in the circumstances on which it is based or as a result of new information obtained or additionally accumulated experience. The revision of an estimate does not relate to previous periods and is not a correction of an error.

The effect of a change in an accounting estimate is recognized prospectively by including it in the comprehensive income statement for the period of the change, if the change affects only that period or the period of the change and future periods, if the change affects future periods as well.

To the extent that a change in an accounting estimate leads to changes in the assets and liabilities, or relates to a component of capital, it is recognized by adjusting the book value of the related asset, liability or component of the capital in the period of change.

APPENDICES TO THE INDIVIDUAL FINANCIAL STATEMENTS AS OF 31 December 2017 All amounts are in thousands BGN, unless otherwise specified

# MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### Lease

A lease contract (lease) is classified as financial lease if it transfers substantially all the risks and benefits from the asset's ownership. A lease contract is classified as operating lease if it does not transfer substantially all the risks and rewards from the asset's ownership.

#### Recognition and Reporting of Financial lease with the Company being the Lessee

At the beginning of the lease term, financial lease is recognized as an asset and a liability in the statement of financial position in the amount, which at the beginning of the lease term is equal to the fair value of the leased asset or, if lower – to the present value of the minimum lease payments, each one of which is defined in the beginning of the lease agreement.

The discount rate used in calculating the present value of the minimum lease payments is the interest rate set out under the lease agreement, as far as it is practicable to be determined; if this is impossible - the differential interest rate under the liability of the lessee is used. Initial direct expenses made by the lessee are added to the amount recognized as an asset.

The minimum lease payments are distributed between the financial expense and the reduction of the outstanding liability. The financial expense is distributed in periods during the term of the lease agreement, so as to produce a constant periodic interest rate on the remaining balance of the liability.

Amortizable leased assets are depreciated in accordance with the depreciation rates and methods that apply to the Company's own assets. If there is a reasonable certainty that the Company will obtain ownership over the asset at the end of the lease agreement's term, the asset is depreciated over the estimated useful life, otherwise, the asset is fully depreciated over the shorter one out of the following two periods – the period of the lease agreement or the useful life of the asset.

# Recognition and Reporting of Operating lease with the Company being the Lessee

Lease payments under operating lease are recognized as an expense in the comprehensive income individual statement on a straight-line basis over the overall term of the lease agreement, unless another systematic basis is more representative for the time during which the Company uses the benefits from the leased asset.

#### Recognition and Reporting of Financial lease with the Company being the Lessor

The Company recognizes assets held under financial lease in its individual financial statements and presents them as a receivable, the amount of which is equal to the net investment in the lease. The lease payment receivable is considered to be a repayment of principal and financial income.

The recognition of financial income is based on a model reflecting a constant periodic rate of return for the periods on the net investment of the lessor, in respect of the financial lease.

The sales revenue recognized in the beginning of the financial lease term by the lessor is the fair value of the asset or, if lower – the present value of the minimum lease payments calculated at a market interest rate. The cost price of the sale in the beginning of the lease term is the cost price, or book value, if different, of the leased property less the present value of the unguaranteed residual value.

All amounts are in thousands BGN, unless otherwise specified

#### MATERIAL ACCOUNTING POLICIES (CONTINUED)

#### **Borrowing Costs**

Borrowing costs that are directly attributable to the acquisition, construction or production of an asset that meets the requirements are capitalized as part of the value of that asset. Other borrowing costs are recognized as an expense.

Asset that meets the requirements is an asset that necessarily takes a substantial period of time to be prepared for its intended use or for sale.

Borrowing costs are capitalized as part of the value of the asset when there is s probability that they will result in future economic benefits for the Company and when the expenses may be measured reliably.

Borrowing costs that can be directly attributed to the acquisition, construction or production of a an asset that meets the requirements are those borrowing costs that would have been avoided if the expenditure for the asset that meets the requirements had not been made.

The Company capitalizes borrowing costs as part of the value of an asset that meets the requirements on the commencement date of capitalization.

The commencement date of capitalization is the date when the Company first met the following conditions:

- Incurs expenses for the asset;
- Incurs borrowing costs; as well as
- Undertakes activities necessary to prepare the asset for its intended use or for sale.

The Company discontinues the capitalization of borrowing costs for long periods during which the active upgrade of an asset that meets the requirements is suspended.

The Company ceases the capitalization of borrowing costs when it completes to a substantial extent all the activities necessary to prepare the asset that meets the requirements for its intended use or for sale.

# **Contingent Assets and Liabilities**

Contingent liability is:

- A possible obligation that arises from past events and the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events that cannot be fully controlled by the Company; or
- A present obligation that arises from past events, but it is not recognized because:
  - it is not likely for an outflow of resources embodying economic benefits to be necessary for its repayment; or
  - the amount of the obligation cannot be determined with sufficient reliability.

A contingent asset is a possible asset that arises from past events and the existence of which will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events that cannot be fully controlled by the Company.

All amounts are in thousands BGN, unless otherwise specified

# 1. INDIVIDUAL STATEMENT OF FINANCIAL POSITION

# 1.1 Property, Plant and Equipment

	Land	Machinery and equipment	Vehicles	Other assets	Capitalized expenses	Total
Book value						
Balance at 31.12.2015	3 793	17 568	627	3 632	-	25 620
Incoming	-	198	34	88	226	546
Outgoing	-	(4 768)	(192)	-	(101)	(5 061)
Revaluation	189	-	-	-	-	189
Balance at 31.12.2016	3 982	12 998	469	3 720	125	21 294
Incoming	-	1 136	-	91	-	1 227
Outgoing	-	(166)	(9)	(36)	(125)	(336)
Balance at 31.12.2017	3 982	13 968	460	3 775	-	22 185
Amortization						
Balance at 31.12.2015	-	10 635	605	1 747	-	12 987
Incoming	-	684	8	148	-	840
Outgoing	-	(3 491)	(192)	-	-	(3 683)
Balance at 31.12.2016	-	7 828	421	1 895	-	10 144
Incoming	-	801	11	149	-	961
Outgoing	-	(76)	(8)	(36)	-	(120)
Balance at 31.12.2017	-	8 553	424	2 008	-	10 985
Carrying amount						
Carrying amount at 31.12.2016	3 982	5 170	48	1 825	125	11 150
Carrying amount at 31.12.2017	3 982	5 415	36	1 767	-	11 200

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All amounts are in thousands BGN, unless otherwise specified

# 1. INDIVIDUAL STATEMENT OF FINANCIAL POSITION (CONTINUED)

# 1.2 Intangible Assets

	Rights	Software	Other assets	Total	
Book value	I				
Balance at 31.12.2015	72	1 955	1 550	3 577	
Incoming	-	-	8	8	
Outgoing	(72)	(14)	(1 415)	(1 501)	
Balance at 31.12.2016	-	1 941	143	2 084	
Incoming	-	-	3	3	
Outgoing	-	-	(85)	(85)	
Balance at 31.12.2017	-	1 941	61	2 002	
Amortization					
Balance at 31.12.2015	58	1 401	1 320	2 779	
Incoming	15	82	204	301	
Outgoing	(73)	(14)	(1 415)	(1 502)	
Balance at 31.12.2016	-	1 469	109	1 578	
Incoming	-	154	21	175	
Outgoing	-	-	(85)	(85)	
Balance at 31.12.2017	-	1 623	45	1 668	
Carrying amount					
Carrying amount at 31.12.2016	-	472	34	506	
Carrying amount at 31.12.2017	-	318	16	334	

# 1.3. Investments in Subsidiaries

Type	31	.12.2017	31.12.2016	
Type	Amount	Value	Amount	Value
Motion Arts Ltd	51%	20	51%	20
Dedrax PLC	60%	3	60%	3
In-store Media Ltd	100%	16	100%	16
Digital Print Ltd	100%	3 000	100%	3 000
Total		3 039		3 039

# 1.4. Non-current Financial Assets

# 1.4.1. Loans and Receivables - Non-current

Туре	31.12.2017	31.12.2016
Receivables from loans granted to related parties in the Group (net)	5 826	5 159
Receivables from loans granted to related parties in the Group	5 826	5 159
Total	5 826	5 159

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# 1. INDIVIDUAL STATEMENT OF FINANCIAL POSITION (CONTINUED)

# 1.5. Inventories

Туре	31.12.2017	31.12.2016
Materials, incl. (net)	768	1 113
Basic and auxiliary materials	768	1 113
Total	768	1 113

# 1.6. Current Commercial and Other Receivables

Туре	31.12.2017	31.12.2016
Receivables from related parties in the Group (net)	4 673	4 468
Receivables on sales	4 673	4 408
Receivables from advance payments made	-	60
Receivables from related parties outside the Group (net)	61	61
Receivables on sales	61	61
Receivables on sales (net)	1 283	1 366
Receivables on sales	1 642	1 605
Impairment	(359)	(239)
Receivables from advance payments made (net)	737	673
Receivables from advance payments made	737	673
Other current receivables	41	32
Guarantees and deposits provided	29	6
Prepaid expenses	12	26
Total	6 795	6 600

# 1.7. Current Financial Assets

Current Financial Assets	31.12.2017	31.12.2016
Loans and receivables	1 905	1 789
Financial assets available for sale	11	11
Total	1 916	1 800

# 1.7.1. Loans and Receivables - Current

Туре	31.12.2017	31.12.2016
Receivables from loans granted to related parties in the Group (net)	1 786	1 499
Receivables from loans granted to related parties in the Group	130	5
Receivables from interest on loans granted to related parties in the Group	1 656	1 494
Receivables from loans granted to related parties outside the Group (net)	-	-
Receivables from loans granted to related parties outside the Group	183	183
Receivables from interest on loans granted to related parties outside the Group	-	34
Impairment	(183)	(217)
Receivables from loans granted to non-related parties (net)	119	290
Receivables from loans granted to non-related parties	220	344
Receivables from interest on loans granted to non-related parties	49	190
Impairment	(150)	(244)
Total	1 905	1 789

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All amounts are in thousands BGN, unless otherwise specified

# 1. INDIVIDUAL STATEMENT OF FINANCIAL POSITION (CONTINUED)

# 1.7. Current Financial Assets (Continued)

# 1.7.1. Loans and Receivables - Current (Continued)

The parameters of the loans and receivables from non-related parties as of 31 December 2017 are as follows:

Borrower	Agreed loan amount	Int. %	Maturity
Lachezar Terziyski	70	BIR + 5.5%	12.2017

As of 31 December 2017 loans and receivables from non-related parties are divided into short- and long-term, as follows:

Borrower		portion at ble value		Long-term portion at depreciable value	
	Principal	Interest	Principal	Interest	
Lachezar Terziyski	70	49	-	-	
Total	70	49	-	-	

# 1.7.2 Financial Assets Available for Sale

Type	3	1.12.2017		31.12.2016	
Туре	Amount	Value	Amount	Value	
Renlon Dairy Products	1%	11	1%	11	
Total		11		11	

# 1.8. Cash and Cash Equivalents

Туре	31.12.2017	31.12.2016
Cash in hand	304	1 017
In BGN	208	906
In foreign currency	96	111
Cash in current accounts	57	11
In BGN	57	11
Total	361	1 028

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# 1. INDIVIDUAL STATEMENT OF FINANCIAL POSITION (CONTINUED)

# 1.9. Equity

# 1.9.1. Share Capital

		31.12.2017		31.12.2016		
Type of shares	Number of shares	Value in BGN	Nominal value per share in BGN	Number of shares	Value in BGN	Nominal value per share in BGN
Ordinary						
Issued	15 000 000	15 000 000	1	15 000 000	15 000 000	1
Total	15 000 000	15 000 000		15 000 000	15 000 000	

		31.12.2	017	31.12.2016				
Shareholder	Number of shares	Value in BGN	Paid in BGN	% Share	Number of shares	Value in BGN	Paid in BGN	% Share
Vasil S. Genchev	3 753 730	3 753 730	3 753 730	25%	3 753 730	3 753 730	3 753 730	25%
Veneta S. Gencheva	1 483 738	1 483 738	1 483 738	10%	1 483 738	1 483 738	1 483 738	10%
Stefan V. Genchev	3 000 000	3 000 000	3 000 000	20%	3 000 000	3 000 000	3 000 000	20%
Kalin V. Genchev	3 000 000	3 000 000	3 000 000	20%	3 000 000	3 000 000	3 000 000	20%
Others	3 762 532	3 762 532	3 762 532	25%	3 762 532	3 762 532	3 762 532	25%
Total	15 000 000	15 000 000	15 000 000	100%	15 000 000	15 000 000	15 000 000	100%

# 1.9.2. Revaluation Reserves and General Reserves

	Revaluation reserve	General reserves	Total reserves
Reserves at 31.12.2015	851	3 668	4 519
Increases from:	169	-	169
Revaluation	169	-	169
Reserves at 31.12.2016	1 020	3 668	4 688
Reserves at 31.12.2017	1 020	3 668	4 688

# 1.10. Non-current Financial Liabilities

Non-current financial liabilities	31.12.2017	31.12.2016
Liabilities under leases	224	106
Financial liabilities measured at depreciated value	5 200	5 322
Total	5 424	5 428

Туре	31.12.2017	31.12.2016
Obligations on loans from financial institutions	5 200	5 322
Total	5 200	5 322

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# 1. INDIVIDUAL STATEMENT OF FINANCIAL POSITION (CONTINUED)

# 1.11. Deferred Tax Liabilities

	31.12.201		Change in deferred taxes for 2017			31.12.2017		
Tompour difforms	31.12.2	2010	Incre	ease	Decrease		31.12.	2017
Temporary difference	Temporary difference	Deferred tax	Temporary difference	Deferred tax	Temporary difference	Deferred tax	Temporary difference	Deferred tax
Deferred tax assets								
Amortization	0	0	0	0	0	0	-	-
Compensable leaves	34	3	-	-	(6)	(1)	28	2
Income of individuals	9	1	-	-	(4)	-	5	1
Imapirment of receivables	239	24	120	12	-	-	359	36
Total assets:	282	28	120	12	(10)	(1)	392	39
Deferred tax liabilities								
Revaluation reserve	1 133	113	-	-	-	-	1 133	113
Amortization	4 115	411	182	19	-	-	4 297	430
<b>Total liabilities:</b>	5 248	524	182	19	-	-	5 430	543
Deferred taxes (net)	(4 966)	(496)	(62)	(7)	(10)	(1)	(5 038)	(504)

# 1.12. Current Financial Liabilities

Current Financial Liabilities	31.12.2017	31.12.2016
Liabilities under leases	130	102
Financial liabilities measured at depreciated value	866	567
Total	996	669

# 1.12.1. Loan Liabilities

Borrowing obligations include:

Туре	31.12.2017	31.12.2016
Obligations on loans from related parties outside the Group	-	50
Obligations on loans from financial institutions	830	496
Obligations on interest under loans from <b>financial institutions</b>	36	21
Total	866	567

As of 31 December 2017 the parameters of the liabilities under loans from financial institutions are as follows:

Bank/Lender	Agreed loan amount	Interest rate (%)	Maturity	Short-term p depreciable		Long-term deprecial	
	amount			Principal	Interest	Principal	Interest
Bulgarian Bank For Development	6356	3M EURIB + 4.20% > 5.50%	20.3.2025	552	36	4 905	-
Eurobank Bulgaria PLC	600	3M SOFIBOR + 3.25%	26.7.2019	248	-	295	1
Credit cards				30	-	-	-
Total				830	36	5 200	-

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All amounts are in thousands BGN, unless otherwise specified

# 1. INDIVIDUAL STATEMENT OF FINANCIAL POSITION (CONTINUED)

# 1.13. Current Commercial and Other Liabilities

Туре	31.12.2017	31.12.2016
Liabilities to related parties in the Group	175	100
Liabilities under deliveries	175	100
Liabilities to related parties outside the Group	17	17
Liabilities under guarantees and deposits	17	17
Incl. guarantees for SB, MB, BD	17	17
Liabilities under deliveries	1 942	1 991
Liabilities under advance payments received	-	2
Total	2 134	2 110

# 1.14. Tax Liabilities

Туре	31.12.2017	31.12.2016
Value added tax	34	301
Value added tax – interest	-	141
Corporate tax	10	70
Personal income tax	21	26
Withholding tax	2	3
Tax on expenses	1	1
Other tax	-	194
Other tax - interest	-	41
Total	68	777

# 1.15. Liabilities to Employees

Туре	31.12.2017	31.12.2016
Liabilities to employees	79	136
Incl. liabilities under unused leave	23	28
Liabilities to social security	49	54
Incl. liabilities under unused leave	4	5
Total	128	190

# 2. INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME

# 2.1. Revenues and Profits

# 2.1.1. Net Income from Sales

Туре	2017	2016
Sales of produce	7 752	7 578
Sales of services	107	678
Total	7 859	8 256

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# 2. INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)

# 2.1. Revenues and Profits (Continued)

# 2.1.2. Other Profits

Туре	2017	2016
Profit (loss) from sale of goods (materials)	(35)	(59)
Income from sale of goods (materials)	168	266
Cost of goods sold (materials)	(203)	(325)
Other income incl.	15	16
Insurance payments received	1	1
Liabilities written-off	13	-
Other	1	15
Total	(20)	(43)

# 2.1.3. Financial Income

Туре	2017	2016
Dividend	53	-
Interest income incl.	173	172
Under commercial loans	173	172
Total	226	172

# 2.2. Expenses

# 2.2.1. Expenses for Materials

Туре	2017	2016
Basic and auxiliary materials for production	2 729	2 415
Fuel and lubricants	78	98
Workwear	3	2
Supplies for vehicles	18	27
Office supplies and consumables	40	30
Maintenance	19	23
Assets below the materiality threshold	33	41
Total	2 920	2 636

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All amounts are in thousands BGN, unless otherwise specified

# 2. INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)

# 2.2. Expenses (Continued)

# 2.2.2. Expenses for Hired Services

Туре	2017	2016
Services of subcontractors	905	785
Transportation services	17	15
Rents (property, fixed assets, adv. areas)	356	871
Repairs	68	88
Marketing services (including. advertising)	25	384
Communication services (telephone, Internet, etc.).	49	55
Consultancy and legal services	96	132
Civil contracts and fees	-	3
Insurance	36	40
Fees (notary, legal, state, etc.).	23	17
Security	18	18
Commissions	21	26
Occupational health	1	3
Electricity and heat	79	75
Water	6	4
Accounting and auditing services	53	65
Other hired services	25	24
Total	1 778	2 605

# 2.2.3. Depreciation Expenses

Туре	2017	2016
- Property, plant and equipment	961	840
- Intangible assets	175	301
Total	1 136	1 141

# 2.2.4. Expenses for Salaries and Social Security

Туре	2017	2016
Wages and salaries	1 010	1 082
Social security contributions	168	171
Total	1 178	1 253

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# 2. INDIVIDUAL STATEMENT OF COMPREHENSIVE INCOME (CONTINUED)

# 2.2. Expenses (Continued)

# 2.2.5. Impairment

Туре	2017	2016
Impairment of receivables	164	12
Impairment of financial assets	41	-
Total	205	12

# 2.2.6. Other Operating Expenses

Туре	2017	2016
Mission expenses	15	16
Representative expenses	5	4
Expenses for protective food	4	4
Expenses for fines and penalties	4	5
Interest expense on state claims	35	45
Expenses for local taxes and fees	6	6
Other expenses	17	2
Total	86	82

# 2.2.7. Financial Expenses

Туре	2017	2016
Interest expenses incl.	393	445
Under borrowing from financial institutions	339	404
Under leases	15	10
Under commercial liabilities	1	2
Other	38	29
Exchange losses	2	5
Other financial expenses	55	56
Total	450	506

# 2.2.8. Profit / Loss on Sale of Non-current Assets

Туре	2017	2016
Profit / (loss) on sale of non-current assets	(35)	50
Cost of of non-current assets sold	44	1 276
Income from sale of of non-current assets	9	1 326
Total	(35)	50

#### 2.2.9. Tax Expenses

Pursuant to the legislation in force, profits are subject to corporate tax at the rate of 10%. For the calculation of deferred taxes, a rate of 10% is used, which is expected to be valid for the reversal.

Туре	2017	2016
Current tax	9	70
Deferred tax with respect to origination and reversal of temporary differences	8	(45)
Total	17	25

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All amounts are in thousands BGN, unless otherwise specified

# 3. OTHER DISCLOSURES

# 3.1. Related Parties and Related Party Transactions

The Company announces the following related parties:

DEL ATION TYPE	Name of individual /	UIC	
RELATION TYPE	Name of legal entity		
	Dedrax PLC	201412044	
	In-Store Media Ltd	175025285	
Companies in the	Motion Arts Ltd	121446455	
management of which	G.V.SComputering Ltd	831334212	
Company managers or equity	Europa 2001 Ltd	831437002	
owners participate.	G.V.S. Art Ltd	831334162	
	G.V.S Holding Ltd	831334187	
	G.V.S. Trading and Finance Ltd	831334174	
Companies in the capital of	Motion Arts Ltd	121446455	
which Company managers or	Oxizen Ltd	200190007	
Company equity owners	Holding Ltd	831334187	
participate.	G.V.S. Art Ltd	831334162	
	Vasil Stefanov Genchev		
Company equity owners.	Veneta Stefanova Gencheva		
Company equity owners.	Stefan Vasilev Genchev		
	Kalin Vasilev Genchev		
	Dedrax PLC	201412044	
Companies in the capital of which Company participates	Digital Print Ltd	175351733	
over 5%.	In-Store Media Ltd	175025285	
0.001 370.	Motion Arts Ltd	121446455	
Companies in which the Company has an indirect interest in the ownership of their capital through enterprises, where it has direct interest in the capital, with a participation % of over 5%.	Airport Outdoor Ltd	200818622	

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All amounts are in thousands BGN, unless otherwise specified

# 3. OTHER DISCLOSURES (CONTINUED)

# 3.1. Related Parties and Related Party Transactions (Continued)

# 3.1.1 Related Parties In the Group

Sales			
Client	Transaction type	2017	2016
Dedrax PLC	production, rent	348	845
Motion Arts Ltd	production, rent	702	553
Digital Print Ltd	production, rent	200	310
Instore Media Ltd	production	63	-
Total		1 313	1 708

Purchases			
Supplier	Transaction type	2017	2016
Dedrax PLC	materials, services	119	48
Motion Arts Ltd	services	93	70
Digital Print Ltd	materials	256	175
Instore Media Ltd	materials	1	-
Total		469	293

Receivables			
Client	31.12.2017	31.12.2016	
Dedrax PLC	638	633	
Motion Arts Ltd	1 208	1 157	
Digital Print Ltd	2 796	2 678	
Instore Media Ltd	31	ı	
Total	4 673	4 468	

Payables			
Supplier	31.12.2017	31.12.2016	
Dedrax PLC	104	23	
Motion Arts Ltd	-	60	
Digital Print Ltd	70	17	
Instore Media Ltd	1	-	
Total	175	100	

Loans granted			
Borrower Agreed loan amount Interest rate (%) Maturity			
Digital Print Ltd	BGN	BIR + 3%	25.9.2020

Borrower	Short-term portion at depreciated value		Long-term portion at depreciated valu	
	Principal	Interest	Principal	Interest
Digital Print Ltd	-	1 656	5 826	
Dedrax PLC	130	-	-	
Total	130	1 656	5 826	-

Borrower	Receivable at 31.12.2016	Accrued in 2017	Received in 2017	Receivable at 31.12.2017
Digital Print Ltd	1 494	162	•	1 656
Total	1 494	162	-	1 656

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All amounts are in thousands BGN, unless otherwise specified

#### 3.1.1 Related Parties Outside the Group

Receivables			
Client	31.12.2017	31.12.2016	
Europa 2001 Ltd	61	61	
Total	61	61	

Payables		
Supplier	31.12.2017	31.12.2016
BD members	17	17
Total	17	17

#### 4. CAPITAL MANAGEMENT

Туре	31.12.2017	31.12.2016
Debt	9 254	9 670
Cash and cash equivalents	(361)	(1 028)
Net debt	8 893	8 642
Total equity	20 985	20 725
Total capital	29 878	29 367
Gearing ratio	0.30	0.29

#### 5. KEY ESTIMATES AND JUDGMENTS OF MANAGEMENT WITH HIGH UNCERTAINTY

In these individual financial statements when determining the value of certain assets, liabilities, revenue and expenditure, the management has made certain accounting assumptions and accounting estimates. All of them have been made based on the best judgment and information available to the management at the end of the reporting period. Actual results could differ from those presented in these individual financial statements.

#### 5.1. Impairment of Inventories

At the end of each reporting period, the management reviews the available inventories – materials, production and goods to determine whether any where the net realizable value is lower than their book value are present. In the review carried out as of 31 December 2017, no indications for impairment of inventories were established.

#### 5.2. Impairment of Receivables

At the end of each reporting period, the management carries out a review on the estimate for loss from dubious receivables and uncollectable debts.

Impairment of trade receivables is formed when there is objective evidence that the Company will not be able to collect all amounts due under the original terms and conditions of the receivables. The management considers the following to be such evidence: establishment of significant financial difficulties of the debtor, probability that the debtor will enter into insolvency proceedings initiated or undergo another financial reorganization.

After the usual or specific contract period has expired, the management reviews the entire exposure of the client and assesses whether there are conditions for impairment. These circumstances are taken into account by the management when it defines and classifies whether a receivable to be impaired.

AS OF 31 December 2017

All amounts are in thousands BGN, unless otherwise specified

# 6. CONTINGENT ASSETS, CONTINGENT LIABILITIES AND ASSETS PLEDGED AS COLLATERAL

Contingent assets		
Contract / counterparty	Established guarantee, collateral from the counterparty	Amount of collateral
Digital Print Ltd	collateral under a loan agreement	7 482
Dedrax PLC	BBD	5 493

Contingent liabilities			
Contract / counterparty	Established guarantee, collateral for the counterparty	Amount of collateral	
Bulgarian Bank for Development	Pledge of commercial enterprise	9 919	
Interlease PLC	FA – collateral under a lease	301	
Auto Bohemia PLC	FA – collateral under a lease	10	
IBM Bulgaria Ltd	FA – collateral under a lease	33	
Porsche Leasing BG Ltd	FA – collateral under a lease	10	

#### 8. EVENTS AFTER THE END OF THE REPORTING PERIOD

No adjusting events have occurred after the date of approval for issue of the individual financial statements that are significant in relation to the information presented in the financial statements.

# 9. GOING CONCERN

The Company's management believes that the Company is active and will remain active; there are no plans or intentions to cease operations.